



**Presenting Our Featured Member...**

**Eastern Managed Print Network**

**Joe Maloney**

*Member Since August 1992*

**A Proven Track Record:** **Eastern Managed Print Network**, founded in 1975 here in Syracuse. Eastern is a wholly owned subsidiary of Xerox Corporation, the company that invented our industry (right here in NY). We have the absolute best in class for all office hardware and software such as Xerox, Konica Minolta, HP, XMPie, DocuShare Flex and PaperCut. With a total of five offices in New York State, Eastern has evolved into an industry leader; offering an innovative mix of products and services that is enhancing the way that organizations manage their information through documents and files.

**Eastern Managed Print Network** expands beyond Copy and Print output and incorporates different software packages that maximize office workflow. In addition, our experienced sales team pride themselves on not just selling equipment but providing a consultative approach that provides the very best solution for our customers.

**Production and Solutions** is an investment in our own customer base and staff to explore additional opportunities that can streamline back office functions. From Managed Print Services (MPS) to Commercial Print operations, Hospitals and Health Care to K-12 and higher education, you can be assured that the recommendations you receive from **Eastern Managed Print Network** are based on years of experience of not only our sales professionals but a world class service organization.

**Types of Leads:** Any lead is a good lead, there is nothing too small or too large that we won't explore to find the perfection solution for that customer.